



Todd Shield, Director of Sales

Todd Shield serves as Director of Sales for NorthCentral DI, bringing more than 20 years of disability insurance experience across both the carrier and distribution channels. Since joining NorthCentral DI in 2022, he has leveraged his expertise to help advisors deliver effective disability insurance solutions to their clients.

Previously, Todd held leadership and sales roles with Assurity and Petersen International Underwriters, earning a reputation for his industry knowledge, relationship-building, and advisor support. He is also a two-time Past President of the International DI Society, demonstrating his longstanding commitment to advancing disability insurance education and best practices.